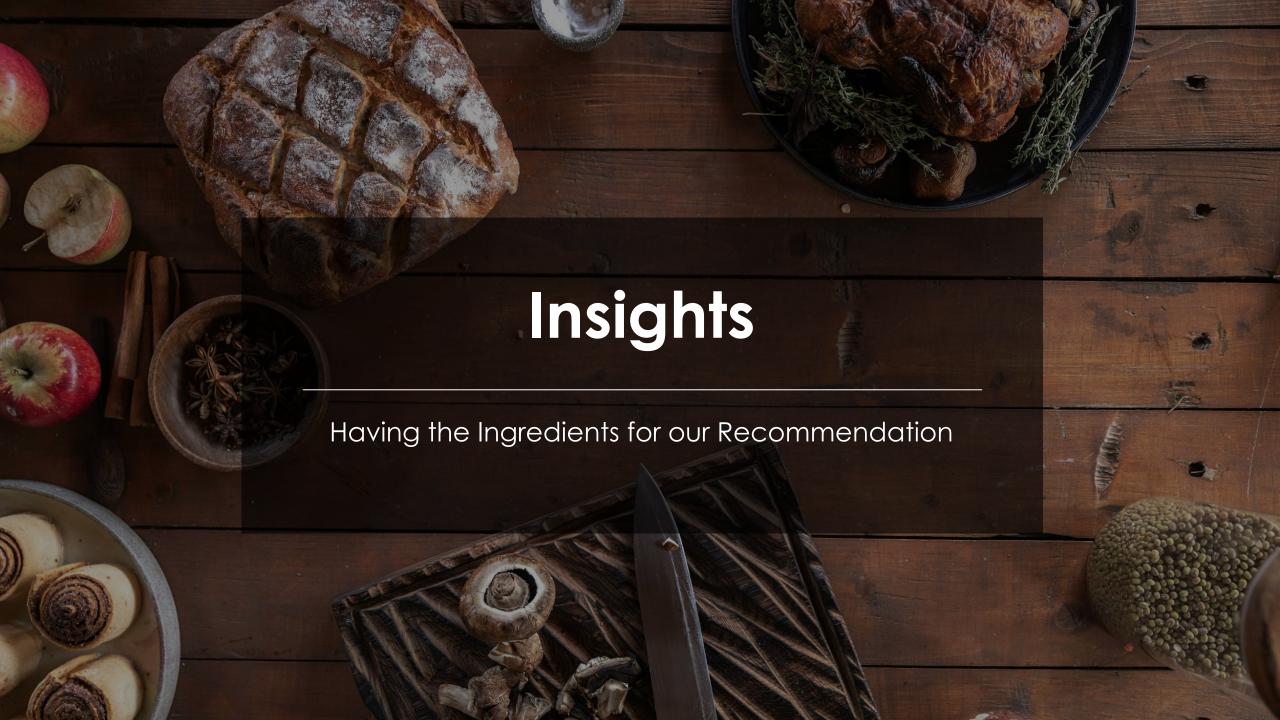




Feeding 9 Billion Challenge 2024

Presented by CHEF Consulting





The current solutions are not adequate

Economic Factors

Pain Point 1 = Priorities

- Low income and inflation (2%)
- Housing affordability
- 16% of renters spend more than half of their income on rent and utilities
- The lack of economic support has left less for essential like food

Cultural Factors

Pain Point 3 = Cultural Barriers

- Dietary restriction
- Stigma around food insecurity
- The barriers must be considered and broken down for an effective solution



Meet Manisha

"As a student, we worry about our assignments, and I just want to give my 100%, but it's very hard to survive here." Source: CBC News







Social Factors

Pain Point 2 = Lack of social support

- Limited access to food programs or food programs not enough –
- Only 22% of British Columbians participate in current school food programs
- Stigma around food insecurity
- These initiatives are not enough





Nourishing the minds of tomorrow: The Green Cart

Food is currently being greatly wasted ...

Government Goals

BC Government Critical Food Infrastructure Fund

14-million fund from 2023 to 2026 to support community organizations, including Indigenous organizations and food banks

Key Considerations

- Addressing Infrastructure Limitations
- Data and governance gaps

- Need for paid staff
- Unique Challenges in Rural and Indigenous Communities

10.8%

of those experiencing food insecurity in B.C. are students.

40%

of food is wasted in BC.

28%

of Canada's food waste occurs on farms (\$2.8 billion)



... Upcycle food and provide to those in need



Gather the Ingredients

Collect surplus food from local farms, grocery stores and restaurants

Reduces food waste and supports environmental sustainability.



Cook the Meal

Convert surplus food waste into free meals for students.

Students can better focus on their education, contributing to long-term economic growth.



Serve the Customers

Provide these meals via a food truck in underserved areas.

Mobility ensures flexibility, expands reach to more students, and prioritizes those in need.

The Green Cart

Serve meals three Incorporate a variety of wholesome healthy meal options times a week. depending on the produce estimated 200 meals a received from existing food day recovery organizations Meals and fresh produce Focus on **minimizing waste** by sourced from leftover food using sustainable packaging, from local restaurants, grocery such as compostable or reusable stores and farms and made in containers commissary kitchens Paid and volunteer opportunities for individuals with Providing "imperfect" and **VEGETABLES** food safety certificates to "ualy" produce sourced from local farms and prepare and distribute these meals groceries

Recommendation

How is the Green Cart Unique?

What is already being done?





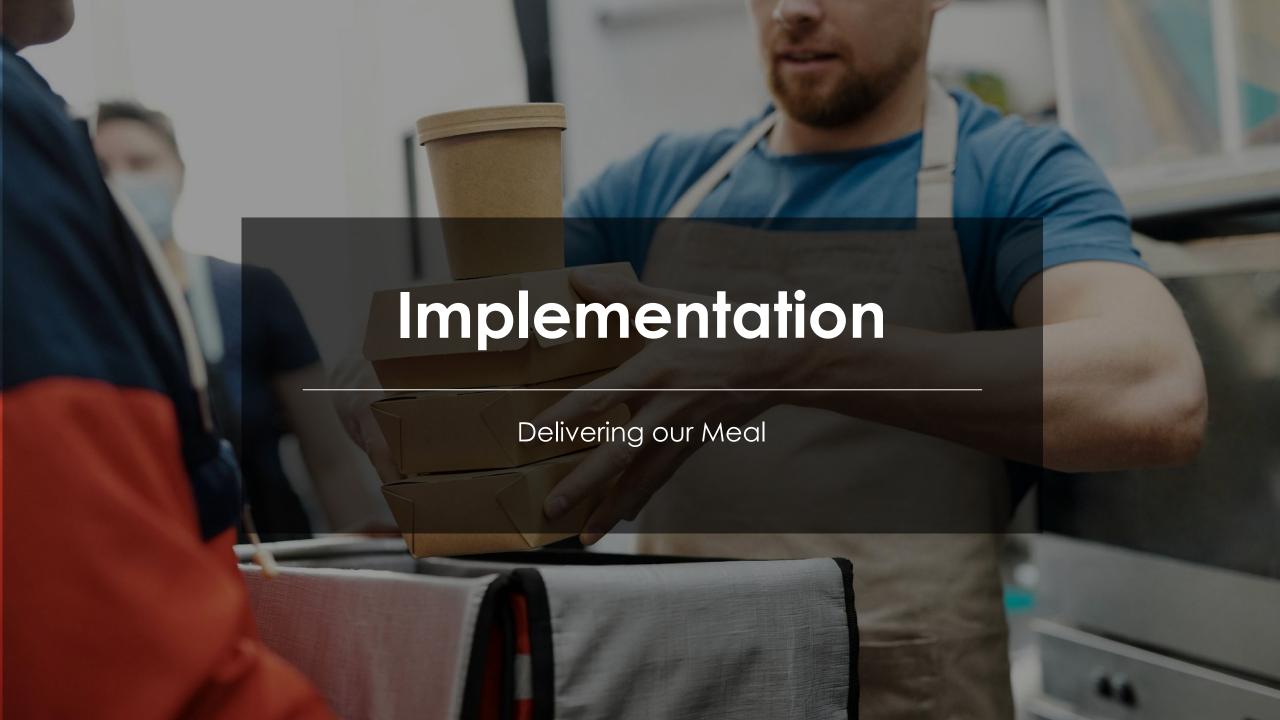


- Existing breakfast and meal plan initiatives across Canada
- Serve students K-12 with meals or snacks at little or no cost
- Partnerships with over 340+ organizations and 140 endorsers
- Mobile food bank delivery

What VALUE we add



- Combines these ideas!
- Adaptable Solution
- Reuse of produce
- Cater toward students of ALL ages
- Make it FREE



Goal Feeding 145,000 children **Establish Partnerships** Plan **Benefits** The produce would be thrown out anyway These locations can get recognition for their contributions Supports a great cause

Insights

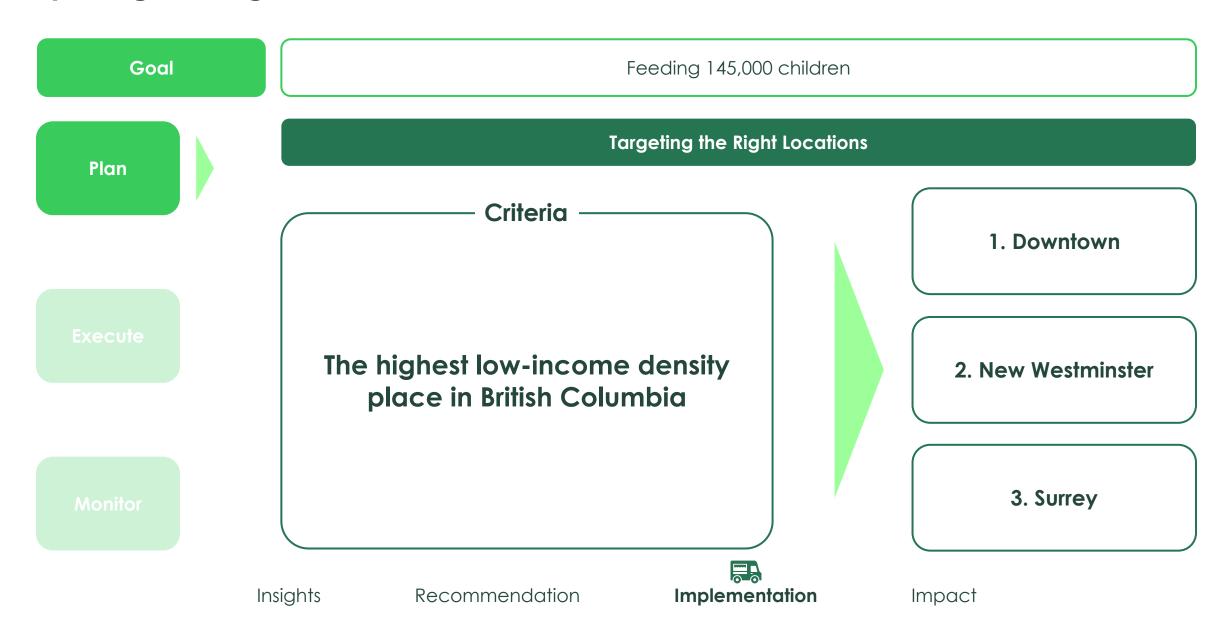
Recommendation

Local Farms



Local Restaurants

Impact



Insights

Goal Feeding 145,000 children **Meet Operational Needs** Plan Hire 1 Drivers Order 1 Food Truck Hire 1 Cook

Recommendation

Implementation

Impact

Goal
Feeding 145,000 children

Gather Volunteers

Execute

Monitor



Prepare Marketing Campaign



Leverage Social Media (Instagram)



Mainly students and those who already volunteer at other food banks

Implementation

Insights

Recommendation

Impact

Goal Feeding 145,000 children **Equip Volunteers** Execute Launch Marketing Deploy Volunteers Train Volunteers Campaign **Throughout Operations** Insights Recommendation **Implementation** Impact

Cooking the meal

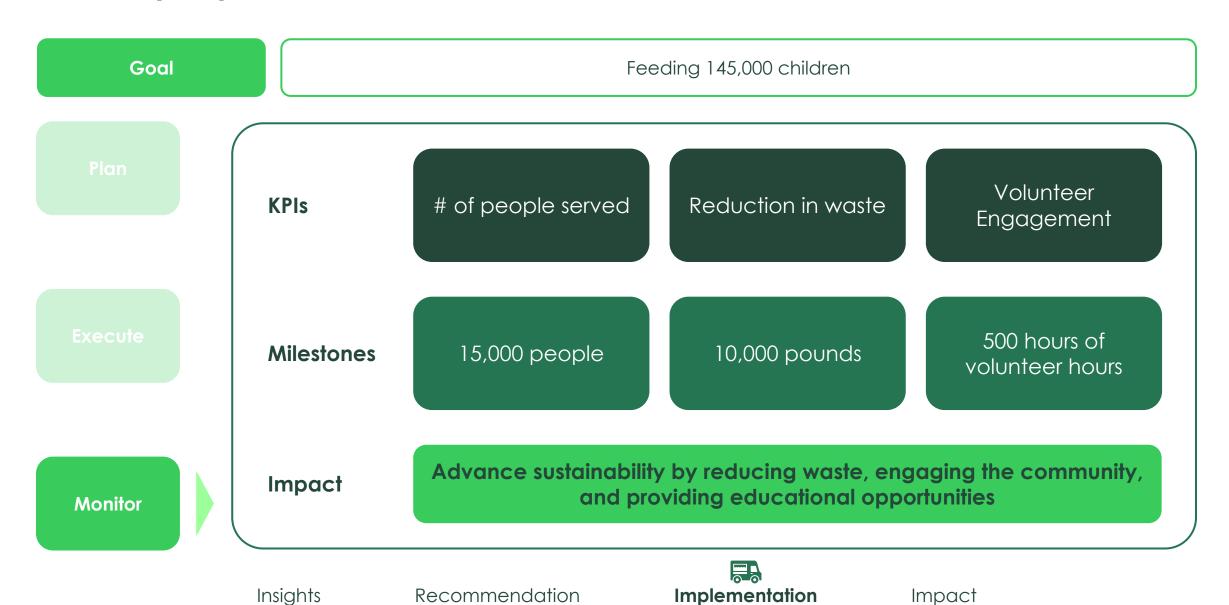
Goal Feeding 145,000 children **Launch and Scale Operations Execute** Fully launch and scale operations as Pilot launch in Vancouver needed, guided by KPIs

Insights Recommendation

Implementation

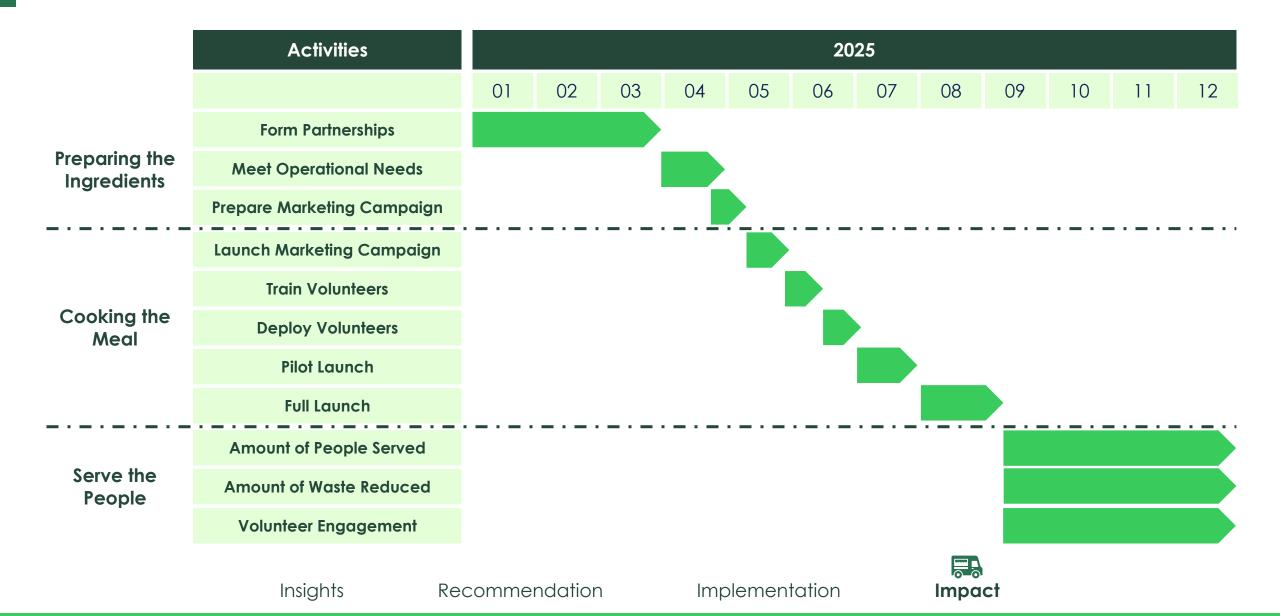
Impact

Serve the people

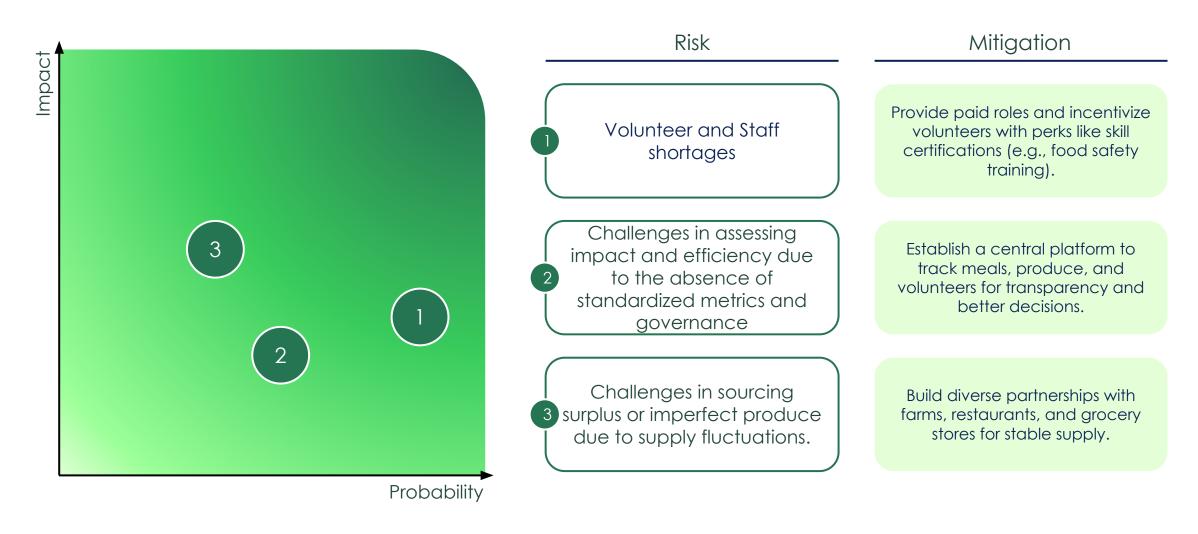




The meal start to finish



What to do if spoilages occur?





Finding a Cost-Effective solution to Solve The Issue



14 million government fundings to Support the initiative



\$415,088

Total cost to support this project in 2025



21%

Reduced cost for food-insecurity individuals on health care

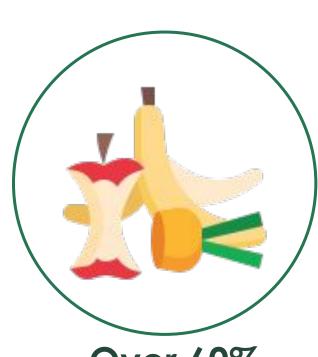
Impact

- Lower greenhouse gas emissions and environmental mitigation costs
- Food Insecurity individuals are more likely to have higher expenditures in health care
- Education from the initiative can decrease the future food waste

As the government has a budget of 14 million for subsidies specifically targeting food insecurity issues in BC, half a million is a reasonable amount for CHEF Consulting to acquire.

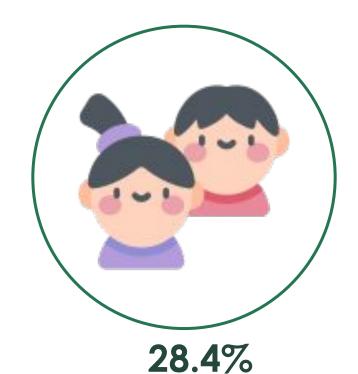


"The Green Cart" Drives Up the Impact



Over 60%

Of all food wastes per year can be avoided



of all children in BC will be benefited with less concerns about food insecurity

IN THE NEXT YEAR (2025)



More than 15,000 students at all ages are fed

Per month





Appendix A

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Breakfast Meal Options

<u>Breakfast</u> is the most important meal of the day b/c it replenishes your glucose levels from the night before and refuels your energy levels for the day

- -> Important for children because they need energy to learn and play! **Breakfast (3 options):**
 - Option 1: low-free yogurt w/ strawberries and granola & berry-blended smoothies
 - Option 2: whole-wheat bread sandwiches w/ eggs and romaine lettuce & fruit bowl
 - Option 3: bao buns (packed w/ meat & veggies) & small milk cartons



Option 1



Option 2



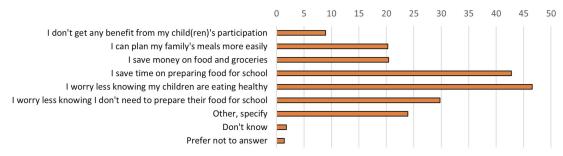


Option 3

Appendix C

Current issues with the food system

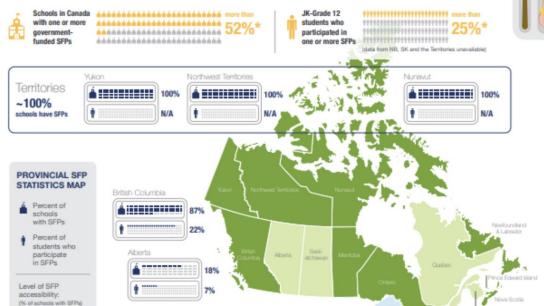
% of respondents agreeing with each benefit of their child's school food program participation



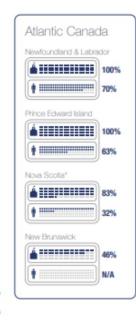
■ Has at least 1 child <18 participating in school food program

SCHOOL FOOD PROGRAMS IN 2023/24

School food programs (SFPs) have operated for decades in Canada, but access varies across the country. In April 2024, the Government of Canada announced a National School Food Program, with a \$1 billion investment over five years to provide meals to an additional 400,000 children annually. Although this falls short of program for all JK-Grade 12 students, the federal and new provincial and territorial investments move Canada closer to achieving a universal program.









<50%

50-75%

>75%

* 2022-23 data used for Ontario and Nova Scotia

THE ARRELL FAMILY

WHAT'S NEXT?

The Government of Canada aims to finalize agreements with all provinces and territories by the end of the first year of the program in 2024-25. Agriculture and Agrifood Canada is also supporting not-for-profit organizations to invest in infrastructure and equipment to support SFPs through the \$20.2 million School Food Infrastructure Fund. Going forward, sustained long-term commitments are needed to achieve a universal SFP for all students, and expand the number of meals served.

Quebec



Current School Food Distribution Challenges (according to Canada's National School Food Report)



Infrastructure Limitations

- Inadequate kitchen and storage facilities hinder program expansion
- Non-food funding limits restrict necessary investments in equipment, reusable goods, and food waste management



Need for Paid Staff

- Heavy reliance on volunteers increases burnout and pressure on school staff
 - Hiring challenges due to restricted funding and unpredictable voluntary contributions



Data and Governance Gaps

- Lack of standardized metrics and reporting tools hampers impact measurement and decision-making
- Limited information-sharing mechanisms reduce efficiency and innovation across programs



Unique Challenges in Rural and Indigenous Communities

- Higher costs for food and transportation, limited access to fresh produce, and inadequate infrastructure
- The need for cultural inclusion, traditional foods, and community-driven program development

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Cost Analysis

Cost Analysis	
(\$ in CAD)	2025
Vehicle Acquisition	\$125,000.00
Fuel Cost	\$ 70,000.00
Restaurants/Local Farms Purchase	\$ 80,000.00
Salaries	\$111,088.00
Commissary Kitchen	\$ 12,000.00
Maintainence Cost	\$ 15,000.00
Misscelenous Cost	\$ 2,000.00
Total Cost	\$415,088.00



Appendix F

Cost Breakdown

Vehicle Acquisition: A brand-new food truck with internal facilities such as fridges would cost around \$125,000

Fuel Cost: A typical truck would cost around \$70,000 annually for fuels in Canada

Restaurants/Local Farms: We projected that the annual cost on purchasing food ingredients from restaurants and local farms are around \$80,000

Salaries: An annual salary for a truck driver in BC is \$54,286 and the annual salary for a chef is \$56,802 in BC

Commissary Kitchen: Rent of a commissary kitchen in Vancouver is \$1,000 per month, which is \$12,000 per year

Maintenance Cost: An average truck maintenance cost in BC is around \$15,000

Miscellaneous Cost: Any extra cost or emergency cost

